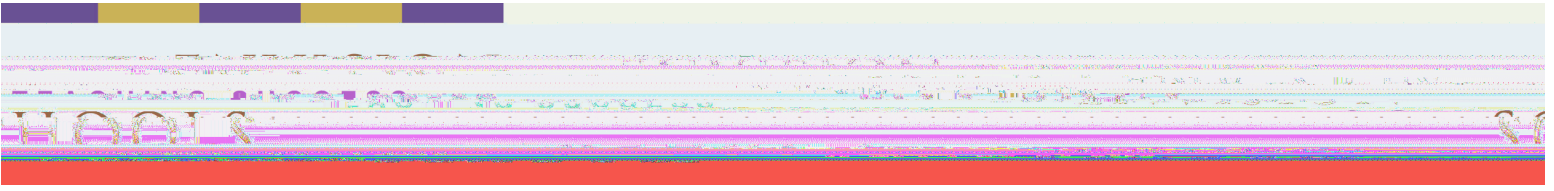


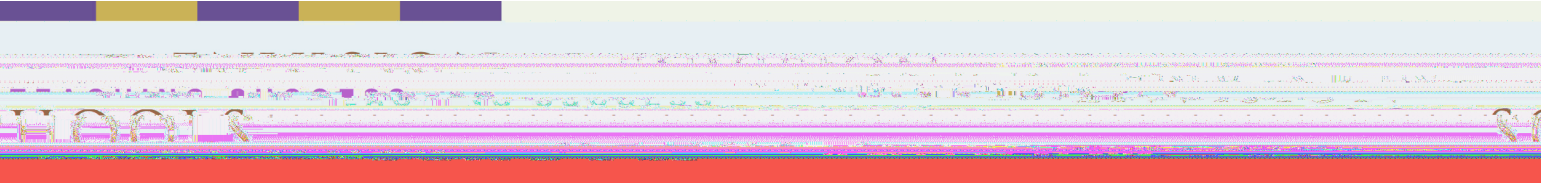
MINUTES



- Bob gave an update about the recent CAT charter renewal, which was successful and passed 6-1. He showed video of the hearing, which we will soon have on our website.

2. **Key Performance Indicators Update**

- Brian gave a general update of the key points of the most recent KPI data. He stated the area that needs the most improvement is grades, which we are working to boost, along with SAT scores. Additionally, 93% of our seniors have applied to the CSU system.
- He also stated that enrollment numbers are good at every school, but that Metro's upcoming move may create some enrollment issues initially, as students decide whether or not to commute to the new campus.
- Brian also presented the newest Beyond 12 data, which shows that 90% of last year's seniors have been tracked



has the lowest government grant to expense ratio and that all CMOs, with the exception of one, do not break even on government funding, alone. Chris then explained the development/communications department differences among the CMOs, including that many CMOs are realizing that it is cost-effective to have a development department.

- The board then discussed the SWOT analysis portion of the audit. Larry reminded the group that it is best to keep in mind the difference between common practices and best practices, especially when analyzing what other organizations are doing. Greg followed the discussion by asking if Bob would use the audit to inform his work going forward. Bob stated that the audit would help inform our strategic plan, and the work that each department does.
- David stated that the audit is a great benchmark study, and several board members agreed. He also stated that it is a great tool for new board members to have, as it will help them become familiar with the environment Envision Schools works in. The board then thanked Chris for her presentation and the work she put into the audit.

V. ACTION ITEMS

Consent Agenda

1. Approve Auditor Selection
 - Lawrie moved to approve all consent agenda items, Helen seconded.
8 Yes 0 No
2. Approve Judy Hill, CFO, as a bank account signer
8 Yes 0 No

VI. CLOSED SESSION

1. 3 Personnel Items
 - Nothing to report.

VII. ADJOURNMENT

- Meeting was adjourned at 6:55PM.